

PUBLIC EXPOSE

PT Waskita Karya (Persero) Tbk

21 Desember 2023



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Fokus Pada Implementasi Penyehatan Kinerja Perseroan...

Memastikan masing – masing program berjalan sesuai dengan rencana Perseroan



Streams Penyehatan Keuangan

1

Master Restructuring Agreement (MRA)

Tujuan:

Meningkatkan likuiditas dan menurunkan tingkat bunga serta memperpanjang jatuh tempo

Output:

Perpanjangan tenor sebesar Rp29,2 triliun dimulai dari September 2021 hingga tahun 2026 dengan tingkat suku bunga menjadi **5,5% p.a (fixed rate)** dari sebelumnya ~9%

Update:

Pada tahun 2023, meminta persetujuan atas perubahan skema restrukturisasi utang sebesar **Rp41 triliun** kepada kreditur Perbankan dan Obilgasi non-penjaminan Pemerintah

2

Penyertaan Modal (Pemerintah & publik)

Tujuan:

Percepatan konstruksi jalan tol dan modal kerja Perseroan

Output:

Memperoleh **Rp7,9 triliun** dari PMN dan **Rp1,5 triliun** dari partisipasi Rights Issue pada tahun 2022.

Update:

Dalam pengkajian penerimaan PMN untuk ruas tol **KAPB, Becakayu, and Bocimi** sebesar **Rp17,5 triliun**

3

Kredit Penjaminan Pemerintah

Tujuan:

Modal Kerja untuk menyelesaikan konstruksi **148 proyek**

Output:

Memperoleh fasilitas kredit modal kerja (KMK) sebesar **Rp8,1 triliun**, dengan skema *revolving* dengan Penjaminan Pemerintah dari tahun 2021

Update:

Per 9M23, **118 dari 148** proyek telah diselesaikan menggunakan fasilitas KMK

4

Strategic Partnership Jalan Tol

Tujuan:

Mengurangi porsi utang secara konsolidasi

Output:

Berhasil melakukan *strategic partnership* atas 4 ruas jalan tol sejak September 2021 dengan dekonsolidasi utang sebesar **Rp15,5 triliun**

Update:

Berupaya memperoleh potensial investor untuk *strategic partnership* jalan tol

5

Restrukturisasi Hutang Anak Usaha

Tujuan:

Meningkatkan kemampuan anak Perusahaan dalam penyelesaian kewajiban utang dengan total restrukturisasi sebesar **Rp28,66 triliun** pada tahun 2021

Output:

WSBP – dalam proses implementasi homologasi sejak tahun 2022

Update:

Pembukaan perdangan saham WSBP di bursa pada tanggal 17 Maret 2023

6

Transformasi Bisnis

Tujuan:

Meningkatkan Tingkat kompetitif Waskita dalam segmen unggulan

Output:

Digitalisasi bisnis, *lean conceptor*, serta mengembalikan Waskita pada *core business* sebagai kontraktor murni

Update:

Pengoptimalan kegiatan usaha Perseroan dengan program – program transformasi bisnis

7

Penyelesaian Konstruksi Tol Sumatera

Tujuan:

Penyelesaian konstruksi jalan tol ruas Kayu Agung – Palembang – Betung (KAPB)

Output:

Beberapa seksi KAPB telah beroperasi secara fungsional

Update:

Dalam kajian penyertaan modal dari Pemerintah sebesar ~Rp10 triliun untuk penyelesaian KAPB

8

GCG & Risk Management

Tujuan:

Selektif dalam *profiling* kontrak baru dari segi keuangan dan teknis

Output:

Sevesar 97% NKB merupakan proyek yang rendah risiko dengan skema pembayaran bulanan (monthly or progress payment) serta terdapat uang muka diawal pelaksanaan konstruksi

Update:

Pembentukan tim risiko manajemen konstruksi dan *financial controller* dalam penguatan aspek keuangan

GERBANG TOL TARUMAJAYA

Kinerja Operasional

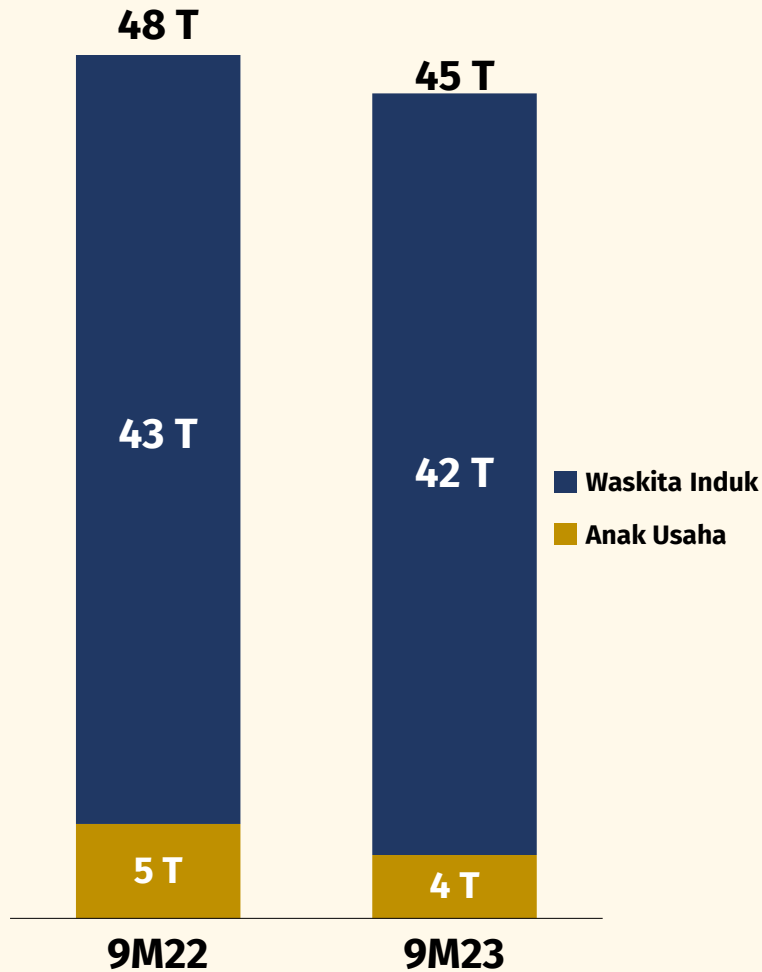
Sektor Pemerintah Sebagai Dominasi Perolehan NKB Waskita

Dengan lebih selektif dalam *profiling a low risk project*

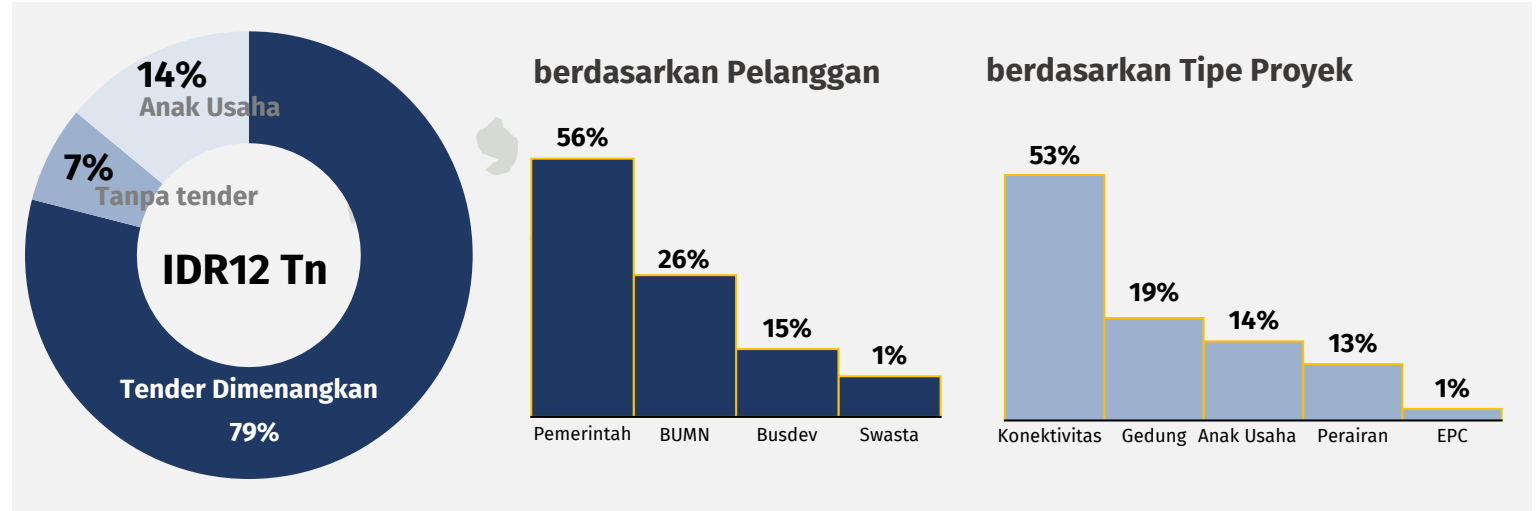


Nilai Kontrak Dikelola 9M23

Dalam satuan triliun



NKB selama 9M23



Rasio Kemenangan 9M23 : **23,6%**

5 Besar Proyek Kontrak Baru 9M23

Nama Proyek	Nilai Proyek*
Pembangunan LRT Fase 1B, Velodrome – Manggarai	Rp 2,1 triliun
Bandara Internasional President Nicolau Lobato, Timor Leste	Rp 1,1 triliun
Pembangunan Rumah Susun ASN 3, IKN	Rp 1,0 triliun
Pembangunan Jalan Tol Probolinggo - Banyuwangi Paket 3	Rp 997 miliar
Bendungan Cibeet Paket 3, Jawa Barat	Rp 768 miliar

*Nilai kontrak disajikan hanya porsi Waskita (Exc. Partnership)

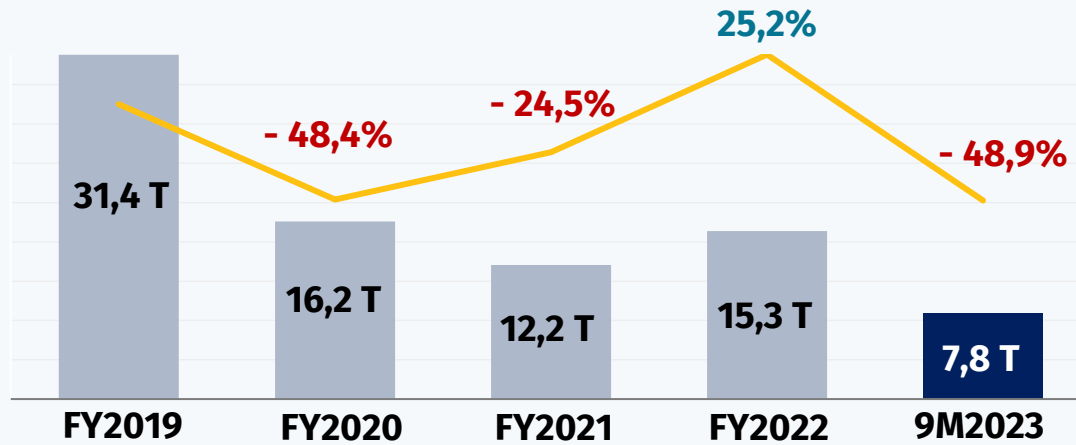
Kinerja Keuangan

Upaya Pemulihan Kinerja Keuangan Terus Berlanjut - (1/2)

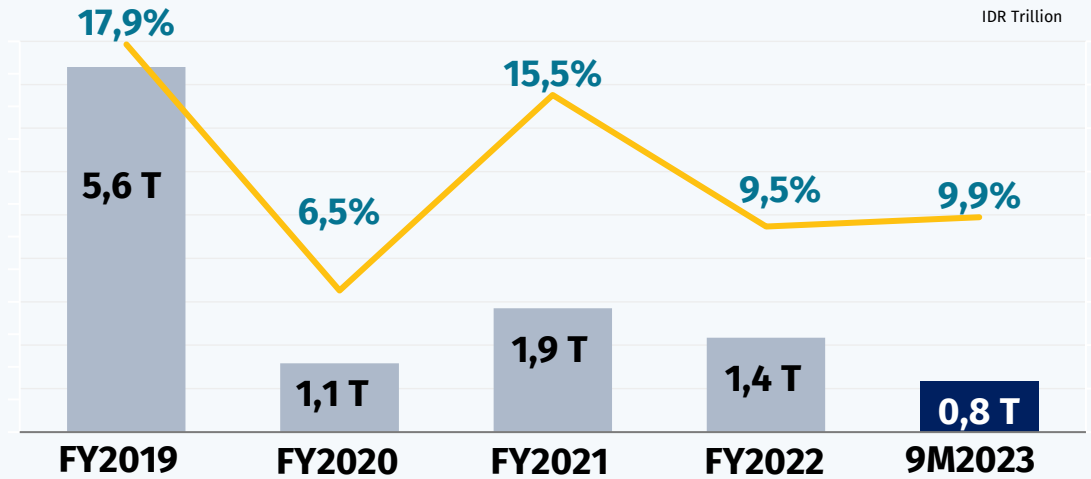
Menekan Beban Keuangan Perseroan yang tinggi



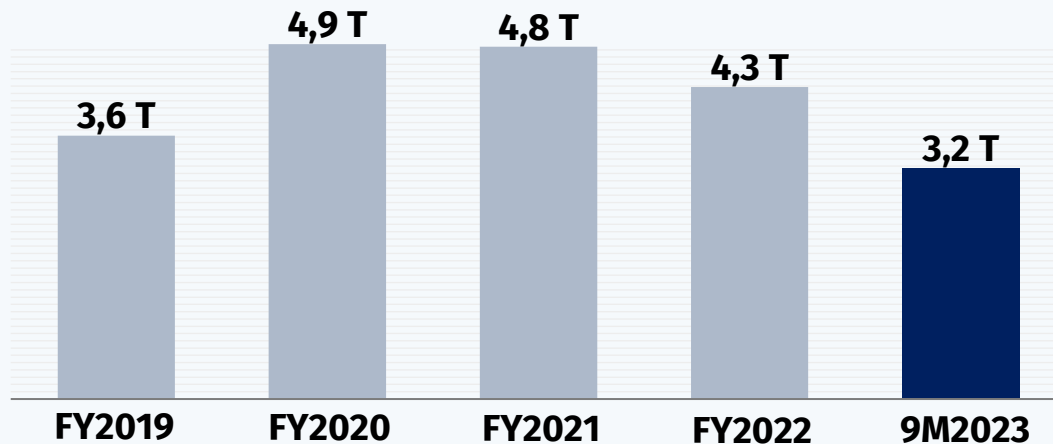
Pendapatan Usaha dan Tingkat Pertumbuhan



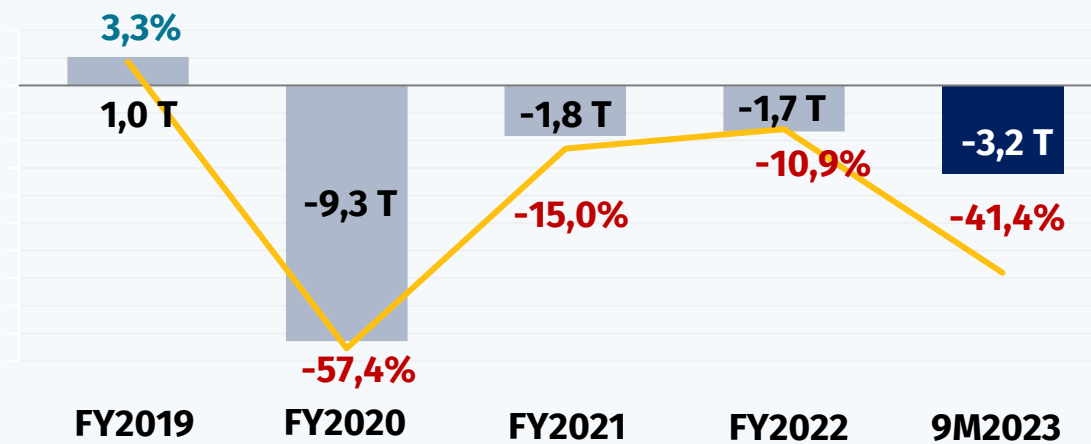
Rasio Laba Kotor



Beban Keuangan



Laba / Rugi Bersih

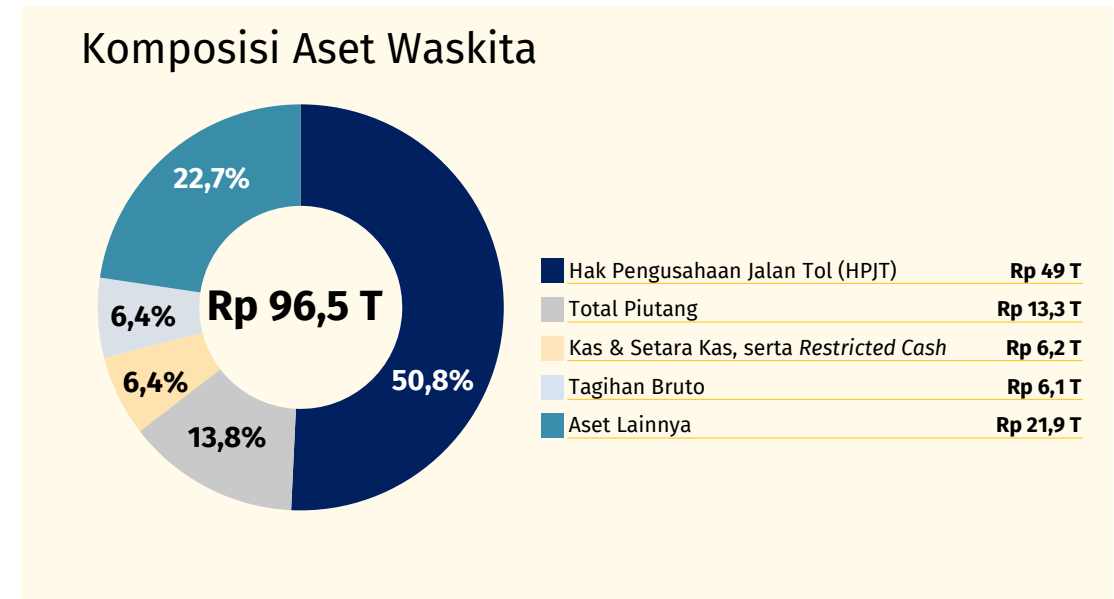
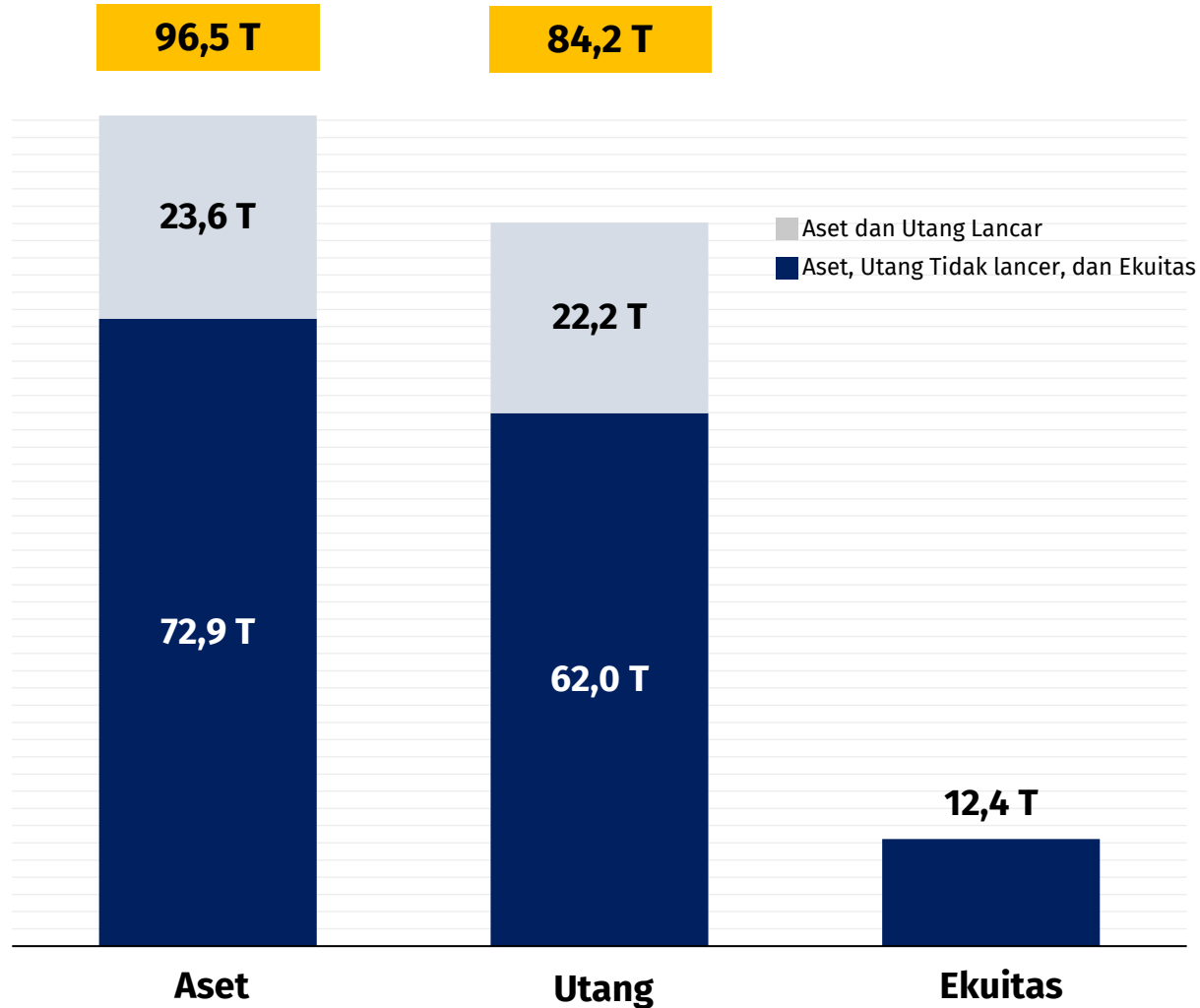


Upaya Pemulihan Kinerja Keuangan Terus Berlanjut - (2/2)

...prioritas percepatan pencairan Piutang Usaha dan menjaga tingkat likuiditas



Laporan Posisi Keuangan per 30 Sep 2023



Terima Kasih

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